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washington 22.7.77 16.00 h r 25.7. / 1510 =

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end user certificate

voici enfin la reaction de L'usaf a ma lettre leur annoncant
le changement concernant la decision du conseil federal du
12.1.77.

"dear mr. glauser,
the purpose of this letter is to clarify the issue of the swiss
federal law on exporting war material items from switzerland
to the united states and the applicability of the swiss end
user certificate when united states business firms or the us
department of defense contract with swiss companies for military
equipment or war material items.

the us department of defense will not execute any swiss end
user certificate which the swiss federal law may require before
granting export licenses to swiss companies for supplying
military equipment, war material items or services to the
united states.

pursuant to the united states - switzerland memorandum of
understanding, we propose to advise northrop corporation and
general electric of the above policy. at the same time, we will
encourage both us companies to contract with qualified swiss
business firms for whatever products or services that swiss
industry can provide. they will be informed that it is the
singular responsibility of the swiss government to determine the
applicability of the swiss end user certificate. we will also
stress the importance of clearly determining the applicability
or exemption of the swiss end user certificate before any
potential contracts or orders are formerly executed.

in anticipation that swiss business firms may be requested to
bid upon military requirements, it would be helpful if the
swiss government would identify the appropriate office to
assist in resolving any future problems on this issue.

upon receipt of your reply, confirming the above policy, and
advising us of the swiss office responsible for handling
end user certificate matters, we will advise northrop and
general electric accordingly.

